

Koopkrag news

December 2008

CHAIRPERSON'S REPORT – 2008

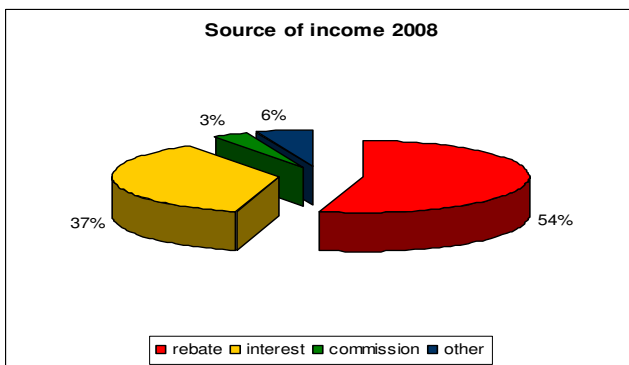
It is my privilege to report on the financial results and activities of Koopkrag for the past year, a very special year in the history of the company as we celebrated our 70th anniversary.

The gross income of the company, excluding extraordinary income, increased by 10.61% (2007 – 8.19%) compared to the previous year.

Ever increasing fuel, food and municipal charges had a negative impact on consumer's monthly disposable income. Add to this the continued high interest rates and you can understand why consumers are finding it difficult to cope. This would explain why we experienced a substantial increase in bad debts compared to that of the previous year.

Notwithstanding the abovementioned difficult economic conditions member's purchases grew by 4.96% compared to 4.75% in 2007. The average purchases per member increased by 9.99% compensating for the slight decrease in the number of 'active' members during the year.

The rebate, collected from suppliers on your behalf, increased by 4.04% compared to 0.45% in 2007. The higher interest rates, a financial burden for most consumers, were largely responsible for the 22.87% (2007 – 21.61%) increase in our investment income.

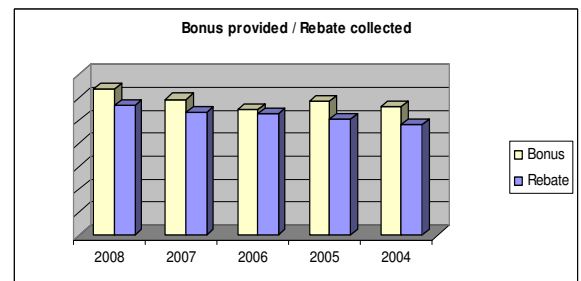


Expenses for the year under review exceeded our budget and increased by 13.97% (2007 – 8.86%). This was mainly due to the higher than expected provision for bad debt, notwithstanding the best efforts of our dedicated collection department. All other company expenses were kept within the approved budget.

The effect of the National Credit Act and the lower disposable monthly income of members placed a damper on our loans and asset finance activities. This portfolio decreased by 6.14% for the year compared to an increase of 6.42% for the previous year.

Annual bonus

A new record amount of R12 816 814 was provided for consumer member bonuses this year. This amounts to a 7.91% (2007 8.11%) increase. As is the norm this amount represents all the surplus income of the company after all its administrative expenses were paid. This year's bonus rates varied from 3.50% to 8.50% depending on where the purchase was made. The total bonus is equal to 112.90% (2007 111.01%) of the rebate collected from our suppliers on our member's behalf. As always the bonus was credited to your December purchase account.



Appreciation

On behalf of the directors I would like to thank our suppliers and members for their continued support during the year. Without your valued support a buying association cannot exist. I would also like to thank my fellow directors and our personnel for their support and hard work during the year.

To you and your family a joyous festive season and a prosperous 2009.

Piet Botha
Chairman

HIGHLIGHTS

Koopkrag celebrated its 70th anniversary.

Income exceeds twenty million for the first time.

A record bonus amount is declared.

The short-term insurance bonus (8.50%) is more than one month's premium.

NEW SUPPLIERS

WE WELCOME THE FOLLOWING BUSINESSES AS SUPPLIERS:

The following SHOE CITY branches joined:
Kathu, Umbogintwini (Natal), Benoni Lakeside Mall.

The following TEKKIE TOWN branches joined:
Kathu, Amanzimtoti, Piet Retief, Bethlehem, Polokwane Game, Port Alfred, South Gate (Jhb).

The following PEP branches joined:
Amanzimtoti, Kathu, Ulundi (Natal), Stanford (Port Elizabeth), Constantia Kloof (Roodepoort), West Street (Durban), Upington.

The following PEP HOME branches joined:
Boardwalk & Inkwazi (Richardsbay), Jabulani (Soweto), Kathu, Binnehof (Uitenhage), Goldenwalk (Germiston).

PEP CELL – SEA POINT (CAPE TOWN)

LIQUOR CITY – RIET FONTEIN (PRETORIA)
475 18th Avenue, Rietfontein Tel: (012) 331 1908

ALERT BUILD – WONDERBOOM (PRETORIA)
C/o Lavender Road West & Tillie van Wyk, Annlin West
Tel: (012) 543 6600

CUBE – SELL OFF – JEFFREYSBAY
Pick & Pay Centre, St Francis Street Tel: (021) 900 1385

The following ACKERMANS branches joined:
Irene Mall (Pretoria), Brightwater Commons (Randburg), Kathu, Port Alfred.

TOPS @ RYNEVELD (PRETORIA)
75 Van Ryneveld Road, Pierre van Ryneveld Park
Tel: (012) 662 2170

The following WOOLWORTHS branches joined:
Monolith (Krugersdorp), Magalies View (Rustenburg).

BOMA BILTONG & BRAAI – MORELETA PLAZA (PTA)
C/o Rubenstein & Garsfontein, Moreleta Park.
Tel: (012) 998 1617

The following HANG TEN branches joined:
Edenvale Greenstone (Edenvale), Brakpan (Carnival Mall).

The following JAY JAYS branches joined:
Kolonnade (Pretoria), Rondebosch, Benoni Lakeside, Shelly Beach (Natal), Roodepoort (Westgate Regional Centre).

HATFIELD BIRD & ANIMAL HOSPITAL (PRETORIA)
78 Alcade Road, Lynnwood Glen Tel: (012) 3481118/9

A comprehensive list of our suppliers is available at
www.koopkrag.com

Koopkrag suppliers in Centurion and surrounding areas

We'll continue where we left off last month.

DION / GAME:

DION Wired Centurion (c/o Lenchen & Old Johannesburg) GAME Centurion (Heuvel Ave)

Clothes:

ACKERMANS Centurion, Eldoraigne, Lifestyle Centre, Lyttelton & Rooihuiskraal BIG MAN Men's Outfitters (c/o Glover & Gerhard) BOUTIQUE FOR YOU (Embankment) CARPE DIEM FASHIONS (Centurion Lifestyle) CASUAL CLASSICS (Doringkloof) CLOTHING CITY (Heuvel Ave) CUBE (Irene Mall) DELINDA'S BOUTIQUE (Saxby) HANG TEN (Heuvel Ave) JAY JAYS (Centurion Boulevard) JUDY'S FASHION WORLD (Embankment) MIKKA (Heuvel Ave) PEP Centurion, Centurion Lifestyle, Eco Boulevard, Lyttelton, The Mall @ Reds, The Reeds, Valhalla & Wierdapark WIERDAPARK UITRUSTERS (Willem Botha)

Groceries:

KWIKSPAR (Kloofsig) PARKS SUPERMARKET (Springbok St) SPAR CLUBVIEW (c/o Harvard & Lyttelton) SPAR HENNOPSVIEW (Blackwood) SPAR RYNEVELD (Van Ryneveld St) SPAR SAFI (c/o Pretorius & Van Riebeeck) SPAR SUTHERLAND (Willem Botha Ave) SPAR VALHALLA (c/o Shirley & Broadway East)

Sewing & Needlecraft:

DIE WERKSMANDJIE (c/o Koedoe & Chris Hougaard)

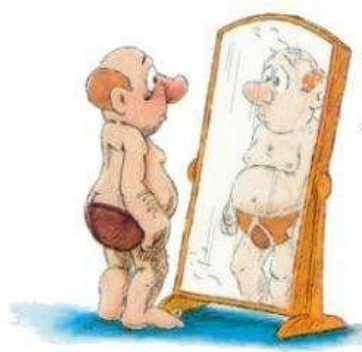
Nursery & Garden Services:

GARDEN & HOME CENTRE (c/o Old Johannesburg & Lyttelton) GARDEN MECCA (Vindhella St) POOL CENTRE (c/o Springbok & Willem Botha)

say what?

'The more you know, the more you realise you know nothing!' – *Socrates*

'There is only one problem with common sense; it's not very common.' – *Milt Bryce*



If you look in the mirror and see a beer belly, bald head, big red nose, varicose veins, and a complexion like leather, ..Look on the bright side... at least your eyesight is OK!!